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THE ART  
*of*  
PERSONAL  
SERVICE

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ORACLE  
CAPITAL GROUP



**“Oracle Capital Group is an independent multi-family office, dedicated to providing personalised services to high net worth individuals and their families.”**

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“Our breadth and depth ensure that we can provide a wide range of tailored services to our clients.”



**YURY GANTMAN**  
CEO

Over 15 years of international management experience in the financial and not-for-profit sectors.



### *About Us*

## **YOUR FUTURE YOUR SUCCESS YOUR CHOICE**

Oracle Capital Group is a leading London-based multi-family office, employing over 100 people and serving Eastern European and Asian clients in the UK and in six additional offices worldwide. Our fully comprehensive range of services is tailored to match the needs of individual clients and includes corporate and fiduciary, investment advisory through our offices in Switzerland and The Bahamas, wealth structuring and asset protection as well as property development and management, private concierge and relocation services.

We are an exclusive partner of Citigroup in the provision of property services. Through Wealth Garant, a group company, we offer asset finance and insurance, and we ensure our clients are able to access the best legal advice through Oracle Legal Case Management.

Our aim is to simplify our clients' financial, business and domestic lives and, in doing so, to enhance their overall quality of life. We guarantee confidentiality, objectivity and independence to our clients.

We operate to the highest standards and are proud of our expertise and proven track record. Our team is made up of professionals with diverse backgrounds. We are a multi-lingual company with multi-lingual advisors. They combine personalised client service, modern compliance and high professional service standards with international reach. We have specific expertise in relocations to the UK from the CIS countries, including extensive experience of all practical and regulatory considerations impacting a move.

Oracle Capital Group has been nominated for "Family Office of the Year" several times by Spear's Russia Wealth Management Awards.

Oracle Capital Group has a strong sense of corporate and social responsibility. Through the Oracle Capital Charitable Foundation we provide active support to a number of organisations and charities whose mission lies close to our hearts.



“The Advisory and Management Board members bring a fresh outlook as well as experience in international trade and finance.”

M.P. Gidra

*Advisory and Management Board*

## GUIDING THE BUSINESS THROUGH GROWTH AND DEVELOPMENT

Oracle Capital Group has an Advisory and Management Board to help support the group’s rapid expansion and growth into new markets. The Advisory and Management Board applies its wealth of experience, provides an independent view and deploys its extensive contacts on the company’s behalf.

The main purpose of the Advisory and Management Board is to support the Board of Directors with expert insight and complementary experience, not readily available elsewhere.

It focuses on supporting Oracle Capital Group’s consistent growth and:

- Helps it build credibility in new markets
- Ensures that the principles of corporate governance continue to be met at every level
- Enables the group to tap into new networks of business partners and clients
- Adds value and impartial advice based on extensive experience
- Acts as a sounding board
- Promotes the group



**MARTIN GRAHAM**  
Chairman of the Advisory and Management Board

More than 20 years of experience growing financial institutions and a former Director of Markets and Head of AIM at the London Stock Exchange.



*Investment Services*

## BESPOKE INVESTMENT SOLUTIONS FOR HIGH NET WORTH INDIVIDUALS

Oracle Capital Group offers investment advisory services through its offices in Switzerland and The Bahamas to those clients who would like to take a more active role in managing their assets, as well as discretionary management services to those who prefer to delegate the art of managing to certified professionals.

Bespoke services include:

- Investment advice, including development of an asset portfolio tailored to each client's needs, preferences, risk profile, investment horizon and business expertise
- Discretionary investment management
- Investment fund creation and management



**“We aim to provide detailed and bespoke advice while ensuring that our clients remain aware of the risks involved in their investment decisions.”**



**KIRILL GANIN**  
Head of the Geneva Office

More than 15 years of experience in investment and private banking.



“Our knowledge, expertise and track record in asset finance and insurance enable us to simplify what can be a confusing and worrying requirement for our clients.”



**ROSS McLELLAN**  
Director of Wealth Garant

Over 25 years of financial services experience gained in the UK and South Africa working for insurance companies, international accountancy firms and niche financial and insurance advisory businesses.



*Asset Finance and Insurance*

## BESPOKE SOLUTIONS FOR ASSET FINANCE AND INSURANCE REQUIREMENTS

Through Wealth Garant we provide advice on a wide variety of financing and insurance products. Whether a client is purchasing their first home, an investment property, a yacht or any other asset worldwide, Oracle Capital Group offers a range of options, helping to make the right decision at the right time.

As part of our service, we guide our clients through the necessary application processes ensuring that expectations are properly managed in conjunction with the requirements of a bank.

Wealth Garant's personalised services cover:

- Aviation and marine finance
- Property finance
- Life insurance
- Insurance to cover assets including house and contents, businesses, planes and yachts

Asset Financing and Insurance services are provided by Wealth Garant, a group company and entity authorised and regulated by the UK Financial Services Authority.

“We ensure that our clients and their families are prepared to deal with the ever-changing financial and personal environment and that they receive clear and confident advice and support.”

*Svetlana*



**SVETLANA RYABOKON**  
Head of Wealth Structuring and Fiduciary Services

Advises entrepreneurs and ultra high net worth families on private wealth structuring and asset protection. In the last 10 years she has been specialising in Russia and the CIS. Svetlana is listed in the Citywealth 2012 Private Office Honours List.



*Wealth Structuring*

## **EXPERT ADVICE AND SUPPORT**

We assist international entrepreneurs and their families with succession planning, wealth structuring and asset protection. We offer the simplicity of a single point of contact – a trusted advisor backed by the experience and expertise of our consultants across each of our practice areas. Our focus is on:

- Creating tailor-made solutions to structure assets through a wide range of vehicles including trusts, foundations and corporate entities, based on the varied nature of clients' assets
- Offering thoughtful and thorough advice on the most suitable jurisdiction and type of corporate or fiduciary structure for each particular situation
- Providing one point of contact for the set-up and day-to-day administration of the chosen structure through dedicated trust and corporate service providers in more than 20 jurisdictions
- Assisting clients to select reliable trustees, members of a foundation council and protectors when required
- Engaging professional external advisors and monitoring the quality of their work



“Getting the corporate structure right for each client is a key element of our service and an important part of our success.”

*Corporate Services*

## **RIGHT SERVICES AT THE RIGHT TIME**

We provide independent corporate and specialised services to private individuals and business entities around the globe. We are a licensed global full-service provider and comply with strict standards of staff qualifications and service quality while safeguarding clients' interests.

We offer an individual approach to the particular situations, needs and ambitions of each client that enables us to provide tailored and effective solutions that include:

- Enacting comprehensive, fast and efficient company incorporation and administration services in more than 20 jurisdictions worldwide
- Providing a broad range of nominee services and virtual offices
- Supporting clients fully with administrative functions, such as day-to-day maintenance, bookkeeping, audit, notarisation and legalisation of documents and translation services
- Offering clients a wide range of banking services that extend from opening bank accounts to the merchant and terminal set up



**LIGA LASMANOVICA**  
Head of Corporate

More than 10 years of experience in providing specialised financial and corporate services to private individuals and commercial entities for tax-efficient business and asset protection.



“We arrange access to the very best lawyers that suit the client’s requirements, and ensure that the lawyers are accountable on aspects of timing, cost and quality of service.”



**DR YURI RAPOPORT**  
Executive Director of Oracle Legal Case Management

Doctor of Legal Science with over 20 years in legal practice, and the founding father of private legal referral services.



### *Legal Services*

## **LAWYERS TO MANAGE THE LAWYERS**

Oracle Capital Group has formed Oracle Legal Case Management to manage clients’ legal requirements and get the best out of lawyers. Oracle LCM is based in London and has fluent English and Russian speaking staff.

Dr Yuri Rapoport, Executive Director of Oracle LCM, founded the world’s first private legal referral service some 20 years ago. He believes that too many Eastern Europeans, especially those immigrating to the UK, have fallen into the hands of lawyers in London who are not necessarily expert in their client’s requirements, and often operate inefficiently with excessive fees. He has devoted many years to researching UK law firms and has established a panel of the very best lawyers in their field to whom Oracle LCM refers its clients.

Clients engage Oracle LCM on their behalf to:

- procure
- manage
- and assist

the required specialist legal services to deliver desired results. Most importantly, Oracle LCM offers its clients an ironclad guarantee of quality and efficiency with respect to the legal services it procures, or Oracle LCM pays the client’s legal bill itself.

“Fine wine is a unique asset class for portfolio diversification and has achieved a compound annual growth rate in excess of 12% over the last 50 years.”



**DAVID NATHAN-MAISTER**  
Managing Director

Over 20 years' experience in the wine industry as producer, judge and author and a specialist in emerging wine markets.



### *Oracle Paradis Wine Fund*

## **INVESTING IN THE FINER THINGS IN LIFE**

Over the last 10 years, when other markets have faltered, the wine market has remained resilient with investments continuing to return consistently attractive yields with less volatility than stock markets. Strictly limited supply and ever increasing demand from Asian buyers have made wine one of the most attractive investments of the last decade.

Oracle Capital Group launched a Bahamas-based wine fund in 2012 that provides a structured investment targeting medium to long term capital growth by investing in fine wines from established producers, together with rare vintage spirits, notably 18th and 19th century cognacs and single malt whiskies. The fund has a diversified approach to achieve a balanced portfolio that spreads risk across classic wines and vintages, focusing investment on a mix of wines and vintages that offer high potential for capital growth. The Directors of the Oracle Paradis Wine Fund have substantial track records in fund management and the three-man investment committee has over 100 years of collective professional experience in the wine trade.

Clients who invest with the Oracle Paradis Wine Fund will benefit from its:

- Tax efficiency
- Transparency – Regular investment reports
- Diversification – Investment not restricted to only Bordeaux First Growths and Grand Cru Burgundy but extends to rare vintage spirits
- Expertise – Key industry professionals with long successful track records in the wine and spirits industry
- Safe storage – Oracle Paradis works with only the top bonded wine storage facilities, ensuring the most secure and ideal maturation environment for fine wines





### Property Services

## BESPOKE PROPERTY SEARCH

Oracle Capital Group's property arm, Ashton Rose, is a dedicated professional consultancy that offers professional advice and support to clients wishing to purchase residential or commercial properties in the prime locations of England, the South of France and Italy, whether for investment purposes or private use. We have access to bespoke luxury properties, including off-market and off-plan, and thousands of properties on the open market. We provide full support in property acquisitions and sales to help our clients according to their requirements.

We specialise in:

- Providing an individually tailored and discreet service to purchasers and sellers of exclusive residential properties in prime locations
- Investment in residential and commercial properties (hotels, restaurants, clubs, pharmacies) in England – research and estimates
- Supporting all aspects of the transaction
- Property management

Our more than 10 years of successful experience in the property market ensures our clients receive the highest level of service. Our aim is to ensure that the process of buying a property is a smooth experience for all concerned.

“Buying or selling a property can be time-consuming and stressful. Our role is to make quite sure it isn't for our clients.”



**INESSA FALINA**  
Head of Property

Extensive experience in the international property industry in Italy and the UK, including heading up the Russian department of a major British real estate company.





“With Concierge Services it is important to know that you have a company that you can rely on to run your personal life. We have a team who are passionate and care about the service, and go to great lengths to make our clients feel that they are the only client of the company.”



**JOHN BIRD**  
Managing Director of Ashton Rose Concierge

More than 15 years of experience in luxury hotels before moving into concierge and lifestyle management.



*Concierge Service*

## LIFESTYLE MANAGEMENT FOR INDIVIDUALS AND FAMILIES

Oracle Capital Group's lifestyle management arm, Ashton Rose Concierge, is a dedicated professional concierge company that offers clients the very highest level of service. Each client will have on hand their very own personal lifestyle manager 24 hours a day to take care of any requirement.

Ashton Rose Concierge will:

- Offer the very latest private jets airborne within hours of all European cities
- Find the best private schools in the UK for its clients' children to suit exacting requirements, co-ordinate the entrance exams and offer guardianship
- Work with the best agencies to find the perfect staff, including chauffeurs, governesses and nannies
- Offer fully bespoke travel solutions including the highest quality luxury villas and chalets in the world's most desirable locations

Concierge Services are operated by Ashton Rose Concierge Limited, a group company.

“Supporting good causes, sponsoring the arts and helping disadvantaged young people is important to us and can offer opportunities for our clients to be involved too.”



**LORD CLANWILLIAM**  
Chairman of the Oracle Capital Charitable Foundation

Over 25 years of experience acting as an advisor to international corporations and foreign governments. He holds a number of non-executive directorships of London listed companies and has particular experience in Russia, the CIS and the Middle East.



### *Oracle Capital Charitable Foundation*

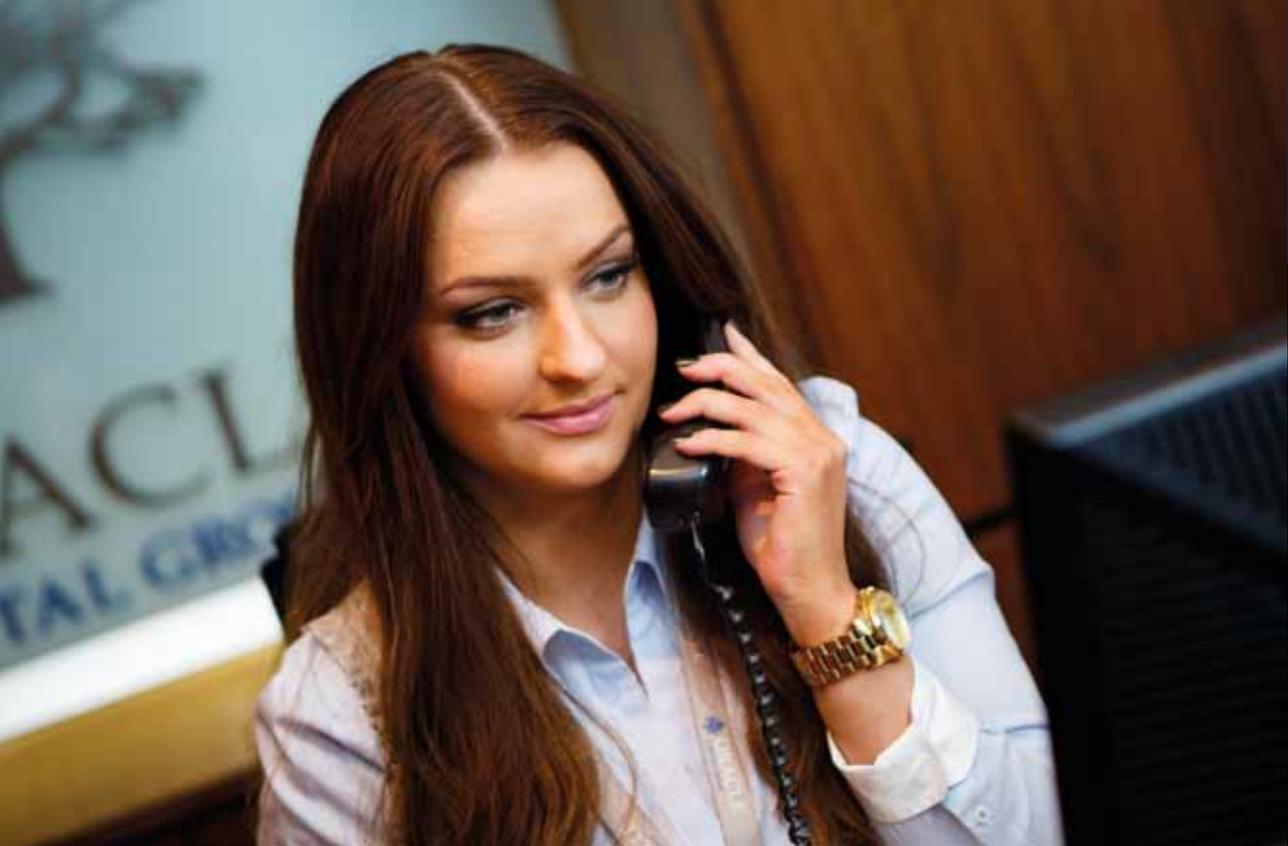
## **ENRICHING LIVES**

Oracle Capital Group believes that only through active involvement in improving the lives of others can people enrich their own lives. As part of this commitment, we have established the Oracle Capital Charitable Foundation to provide active support to a number of organisations and charities whose mission lies close to our hearts.

We are committed to providing an extensive network of grants to support education, health services and social development projects, intelligently targeting funds where they are most needed. Our company is a recognised supporter of the arts and we are keen to continue that tradition, especially in relation to the talent emerging from the CIS countries.

Among our partners are:

- Kasteev State Museum of Arts
- Macmillan Cancer Support
- Wigmore Hall
- Halcyon Gallery
- London School of Business and Finance (LSBF)
- The State Hermitage Museum, St Petersburg
- Christie’s
- Royal Academy of Arts
- Jubilee Woods Project
- Houghton Hall’s exhibition Houghton Revisited



## Contacts

# FIND OUT MORE ABOUT ORACLE CAPITAL GROUP

To find out more about the services we provide or how we can help meet your corporate or personal needs, please visit our website [www.orcap.co.uk](http://www.orcap.co.uk), call us on +44 (0) 20 7725 6900 or e-mail [information@orcap.co.uk](mailto:information@orcap.co.uk)



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